

FORTUNE 500 CONFIDENTIAL CLIENT

MENORITY PROFESSIONAL NETWORK

NOW HIRING Backup & Storage Engineer

LOCATION: Atlanta, GA OR Naperville, IL SALARY: \$100k - \$115k + 10% bonus To apply, submit updated resume AND responses to the Hiring Manager's Screening Questions to the link or the email below.



support@mpndiversityrecruiters.com

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Minority Professional Network, Inc. (MPN) partnerships@mpnDiversityJobs.com

Direct Placement Contingency Search Staffing Executive & Retained Search Recruiting as a Service (RaaS) Job/Career Fairs Recruiting Events

MPN DIVERSITY RECRUITERS SOLUTIONS GUIDE

3,000+ Employers, Clients & Partners supported from 46 U.S. states and other countries

- Direct placement
- Contingency search
- Staffing Solutions (staffing augmentation, leased workers, contingent workers, contractors, contract-toperm, temporary staffing)
- □ Executive/Retained search
- Recruiting-as-a-Service (RaaS)
- □ Recruiting Events (career/job fairs, captive audience events)

<u>mpnDiversityJobs.com</u> | <u>mpnDiversityRecruiters.com</u> | <u>mpnEmpowerED.com</u> | <u>mpnCoaching.com</u> 888-676-6389 | +1 404-629-9323



TOP REASONS TO CHOOSE MPN

Our History, Capabilities & Results

- ✓ Incorporated as Minority Professional Network (MPN) in 2001.
- ✓ A fully minority-owned and **NMSDC-certified** MBE firm.
- More than 20 years of proven recruiting, learning & development, consulting, coaching and DEI integrated solutions and results.
- ✓ <u>mpnDiversityJobs.com</u> → job posting packages, subscription plans (job wrapping/scraping, XML, self-posting), employer logo/profiles, digital marketing recruiting and branding campaigns
- ✓ <u>mpnDiversityRecruiters.com</u> → direct placement, staffing, executive/retained search, Recruiting-as-a-Service (RaaS), recruitment events.
- ✓ <u>mpnEmpowerED.com</u> → Learning & Development, DEI, facilitation, speaking, lunch-n-learn, retention, strategy & consulting services
- ✓ <u>mpnCoaching.com</u> → interview prep, job search, career, business and executive coaching
- ✓ More than 3,000+ recruitment-focused employers, clients & partners supported from 46 U.S. states and other countries, including corporate, nonprofit, K-12, higher education, government (federal, state, local), advertising & recruitment agencies, staffing firms, and others.
- ✓ Our employer clients and partners have included AT&T, City of Portland, FADV, FBI, FDIC, Gates Foundation, Harvard, Honda, JFK Center, JWT, Novartis, PwC, Southern Company, Stanford, Travelers, United Way, U.S. Department of State, U.S. SEC, Walmart, Yale, and thousands more.



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Job Board Growth by Year

NEW EMPLOYERS & PARTNERS

BY YEAR 1075 Cumulative Tot. 2119 3027 500 1000 1500 2000 2500 3000 3500 1998-2004 2005-2009 2010-2014 2015-2019 2020-2024 mpnCoaching.com mpnEmpowerED.com

MPN RECRUITMENT OFFERINGS SUMMARY

Some solutions are also delivered with support from our broad network of external consultants and partners.





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RECRUITING & STAFFING SOLUTIONS



RAAS

Recruiting as a Service Referral Candidates Upfront Fixed Fee 15/30/45/60 Days Hired by Client



CONTINGENCY

Direct Placement SOW/MSP/DHSA Contingency Fee Agreement % Salary Per Hire Hired by Client



STAFFING

Contractors/Temps SOW/MSP/DHSA Hourly Bill Rate Recurring Billing MPN Employee



RETAINED

Direct Placement SOW/Fully Vetted Fixed Fee Agreement Retainer Fee Billing Hired by Client



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MPN RECRUITMENT PRODUCT COMPARISONS

Product Comparisons	mpnDiversityJobs.com		mpnDiversityRecruiters.com (RaaS, Placement, Staffing, Search)			
Features & Benefits	Job Posting Subscriptions	Job Posting Single Qty. Slots	Recruiting-as-a-Service (RaaS)	Direct Placement	Contingent Staffing	Retained/Executive Search
Exclusivity Agreement Required	No	Yes	No	No	No	Yes
Fee Agreement Type	Fixed	Fixed	Fixed	Variable	Variable	Fixed
Upfront Fees Due (or Invoice Deferred Payment)	In Full	In Full	In Full	None	None	Partial
Dedicated Recruiter/Sourcer Assigned	No	No	Yes	Yes	Yes	Yes
Candidate Resume Referrals from MPN	No	No	Yes	Yes	Yes	Yes
Candidate Screening Interviews by MPN	None	None	As Needed	Yes	Yes	Yes
Candidate Vetting or B/G Check by MPN	None	None	Partial	Partial	Full	Full
Eventual Hire - Client or MPN Employee	Client	Client	Client	Client	MPN	Client
Job Posting Credits Included	Yes	Yes	Yes	No	No	No
Est. Sample Fees (\$100K Base Salary)	\$2 to \$35	\$125 to \$200	\$2K to \$12K	\$20,000	\$Bill Rate	\$33,000

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SAMPLE FUNCTIONS & AREAS OF FOCUS

OUR AREAS OF FOCUS

SAMPLE JOB FUNCTIONS

Diversity GOVERNMENT CORPORATE C-Level IT Leadership IT DE&I - H/R**Product Management** Equity DE&I - H/RFinance Qualified Sales & Marketing Administrative Diverse Inclusion Candidate Belonging Pools **EDUCATION** NONPROFIT C-Level Advancement Various Job Levels U.S. Nationwide Fund Development Fund Development & Functions (employers Philanthropy/Giving DE&I - H/RQualified Diverse [executive, supported in 46 Candidate Pools management, Professor/Lecturer Philanthropy U.S. states plus supervisory, Philanthropy IT other countries) contributor] CERTIFIED mpnDiversityRecruiters.com NMSDC mpnDiversityJobs.com npnCoaching.com mpnEmpowerED.com

SAMPLE CLIENTS & PARTNERS



SAMPLE ENHANCED VISIBILITY RECRUITMENT CAMPAIGNS



SAMPLE ENHANCED VISIBILITY RECRUITMENT CAMPAIGNS



PAST PERFORMANCE RATINGS

Business Name : MINORITY PROFESSIONAL NETWORK, INC.

D-U-N-S® : 09-088-0191 Report Date : 11-27-2014





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